

## Federal and State Government Grants for Business Improvement:

Vative have developed an extensive network of industry contacts that has seen us forge close relationships with Federal and State Government departments and organisations. This has enabled Vative to access Federal and State Government Business Improvement grants on behalf of clients in order to support specific client Business Improvement initiatives.

Our close links with Federal and State Government organisations, coupled with our world class reputation, has seen Vative become a “partner of choice”, to the extent that Vative have been included on the Federal Governments list of Tailored Advisory Service Providers.

### Federal Government Grants: Enterprise Connect

The Enterprise Connect program is an Australian Government funded initiative. The program has been established to assist manufacturers and service industries to increase productivity and competitiveness

Through Enterprise Connect, the Australian Government will reimburse your firm half the cost, up to a maximum of \$20,000 (excluding GST), of engaging Vative to deliver the Tailored Advisory Service.

Typical projects that are identified through the Business Review process and are funded include, but are not limited to:

- ✓ Lean manufacturing/office
- ✓ Supply chain management
- ✓ Market research & analysis
- ✓ Product development
- ✓ Strategic/business planning
- ✓ Business & Quality Management systems
- ✓ Workforce management
- ✓ Export strategies



### How does Enterprise Connect Work?

*Phase 1:* Vative will co-ordinate a Govt business advisor to review your current business processes and performance. An improvement plan will then be established in conjunction with your management team. This is a FREE service. Companies completing the business review will then be eligible for matched funding up to \$20,000 to undertake improvements, or introduce new technologies and processes.

*Phase 2:* Vative is recognized as “a partner of choice” by the Federal Govt through its Tailored Advisory Service Provider list. Therefore we are funded by the government to provide services and programs that meet the requirements of the improvement plan in phase 1. Our business advisors are located nationally and we can coordinate these services throughout Australia through our partner organisations.

**For more information please contact us directly**



An Australian Government Initiative



Phone: +61 3 9560 5515  
Email: [info@vative.com.au](mailto:info@vative.com.au)  
Websites: [www.vative.com.au](http://www.vative.com.au)  
[www.six-sigma.com.au](http://www.six-sigma.com.au)

Australia New Zealand Asia

## State Government Grants: Grow Your Business\*

A Victorian State Government Initiative in conjunction with the Department of Innovation, Industry and Regional Development, this grant offers a range of planning and management services, advice and support to assist Victorian firms to develop and implement strategies to increase productivity and competitiveness.

The Grow Your Business program includes:

- ✔ Grow Your Business - **Business Development Plan**
- ✔ Grow Your Business - **Business Strategic Review**
- ✔ Grow Your Business - **Group Programs**
- ✔ Grow Your Business - **Networks Program**

The **Business Development Plan** can be utilised by businesses wanting to develop their overall business strategy, or specific areas such as, but not limited to:

- ✔ Lean Manufacturing initiatives
- ✔ Quality Management
- ✔ Environmental strategies
- ✔ Supply chain
- ✔ Human Resources and Training
- ✔ Business Mentoring

Eligible businesses can apply for a grant to engage the services of an independent specialist to undertake. Grants cover 50% of total project cost up to a maximum of \$7500

The **Business Strategic Review** is a chance to gain a valuable insight into areas of operation and is designed to:

- ✔ identify a company's immediate past and present position
- ✔ illustrate strengths, weaknesses, opportunities and threats
- ✔ identify and prioritise areas that require attention or change

This 'situational analysis' can also be directed toward specific issues such as:

- ✔ Lean Manufacturing initiatives
- ✔ Quality Management
- ✔ Environmental strategies
- ✔ Supply chain
- ✔ Human Resources and Training
- ✔ Business Mentoring

Outcomes can form the basis of a comprehensive action plan.

Eligible businesses can apply for a grant of 75 per cent of total project cost up to a maximum of \$4000.

Other services facilitated through the Grow Your Business program include:

### Group Programs:

Used to encourage smaller firms to develop management skills required to support long term growth. Eligible businesses can apply for a grant of 75 percent of costs up to a maximum of \$15,000.

### Networks Program:

Establishes networks including customer supplier networks, innovation networks, and lead firm networks. A subsidy of 75 percent up to a maximum of \$15,000 is available.

*\* State Government grants for Business Improvement Initiatives vary from state to state in scope, funding amounts and qualification criteria. For more information on which State Govt grants exist in your state and how you can access these grants, please contact Vative directly to find out more.*